

PRACTICE MANAGEMENT COURSE 2026



THE LAW SOCIETY
OF NEW SOUTH WALES

WHY CHOOSE THE LAW SOCIETY'S PRACTICE MANAGEMENT COURSE?

Are you looking to start your own legal practice? Maybe you plan on joining an already successful practice as its newest principal?

Join us for the Law Society of NSW's Practice Management Course (PMC) which will equip you to become a principal in any type of law practice, providing you with career flexibility into the future. You will:

- learn a broad range of business skills including financial skills, leadership and management skills, risk management skills, and business planning skills to equip you to run an efficient and profitable practice;
- gain a clear understanding of your regulatory compliance responsibilities as a principal; and
- learn pro-active skills to manage your personal wellbeing in a more responsible role.

In NSW, lawyers who want to become the principal of a legal practice must first undertake an accredited legal practice management course that meets guidelines set by the Law Society of NSW. Our PMC is accredited and fulfills all requirements to have Condition 3 removed from your practising certificate.



Your trusted source for PMC

As the governing body and voice of the profession, we offer high-quality training and ongoing support.

Flexible approach

Choose the format that best suits you, either our blended PMC or online-only PMC.



Interactive course design

Our PMC course includes a variety of activities, assessments, readings, and discussions led by our expert team of presenters.

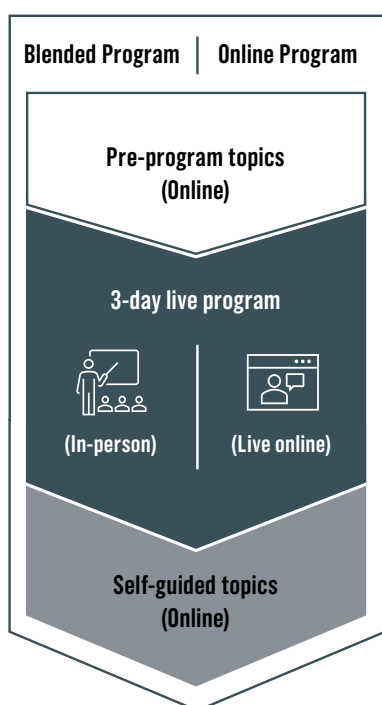
Member discount

We offer a significant registration discount for members, making us one of the most competitive PMC courses on the market.



COURSE STRUCTURE

The Law Society's Practice Management Course has three components:



The pre-program topics and related activities are made available online for completion two weeks before the 3-day live program commences, and help prepare you for the live program.

The live program topics comprise three full days of active workshops. These are offered in two formats throughout the year:

- **Blended program:** Attend the 3-day live program in-person at the Law Society's Phillip Street premises, while completing your activities and readings online. Lunch and refreshments will be provided.
- **Online program:** Attend the 3-day live program fully online, including live webinars with presenters and online activities and readings.

Self-guided topics, including the Trust Accounts Final Exam, can be completed in your own time up to two weeks following the 3-day live program.

To pass the course, you are required to attend the 3-day live program (either online or in-person) and complete all pre-program and self-guided topics, including passing the Trust Accounts Final Exam.

WHAT YOU WILL LEARN

Register for our Practice Management Course and gain the skills you need to succeed as a principal lawyer running a profitable practice.

By attending our course you will learn about:

- business planning
- finance essentials and taxation strategies
- pricing your services and billing the client
- avoiding pitfalls in trust money and trust records
- leadership and management techniques
- training reliable staff
- managing risk
- marketing methods to grow your business
- attracting and retaining clients
- ethics and responsibility

PRESENTERS

Our experienced presenters will give you the tools you need to provide the highest quality services to clients, to engage your employees, and to run a successful practice for years to come.

| Presenter | Position | Organisation |
|----------------------------|--|----------------------------------|
| Brian Barlow | Professional Support Solicitor | The Law Society of NSW |
| Linden Barnes | Senior Ethics Solicitor | The Law Society of NSW |
| Sharon Blake | Chief Trust Accountant | The Law Society of NSW |
| Lee Bustin | Chief Information Officer | The Law Society of NSW |
| Lisa Butler | Managing Director | The Talea Group |
| Dora Chan | Professional Support Solicitor | The Law Society of NSW |
| Mehzabin Farazi | Professional Support Solicitor | The Law Society of NSW |
| Malcolm Heath | Legal Risk Manager | Lawcover |
| Nathan Keats | Principal | McNally Jones Staff Lawyers |
| Dr Jemma King | Director & Founder | BioPsychAnalytics |
| Katherine Lau | Team Leader, Professional Support Unit | The Law Society of NSW |
| Paul Monaghan | Senior Ethics Solicitor | The Law Society of NSW |
| Teresa Neal-Bartier | Fidelity Fund Manager | The Law Society of NSW |
| Sara O'Connor | Director | SOC Consulting |
| Greg Pazmandy | Senior Lecturer | University of Technology, Sydney |
| Carol Prasad | Professional Support Solicitor | The Law Society of NSW |
| Andrew Rigney | Director | RBW Chartered Accountants |
| Kerrie Rosati | Principal | DGT Costs Lawyers |
| Caryn Sandler | Partner + Chief Knowledge & Innovation Officer | Gilbert + Tobin |
| Nick Satouris | Professional Support Solicitor | The Law Society of NSW |
| Duncan Young | Director | Duncan Young Consulting |

2026 DATES

| Format | Dates |
|---------|----------------------|
| Online | 11, 12, 13 February |
| Online | 20, 21, 22 April |
| Blended | 1, 8, 15 May |
| Online | 18, 20, 22 May |
| Blended | 10, 11, 12 June |
| Online | 1, 2, 3 July |
| Online | 21, 22, 23 September |
| Online | 14, 15, 16 October |
| Blended | 9, 10, 11 November |
| Online | 2, 3, 4 December |

Visit lawsociety.com.au/pmc for pricing and registration.

CONTACT US

If you would like further information about the course or registration, please contact the Professional Development Department.

Email: education@lawsociety.com.au

Phone: 02 9926 0250